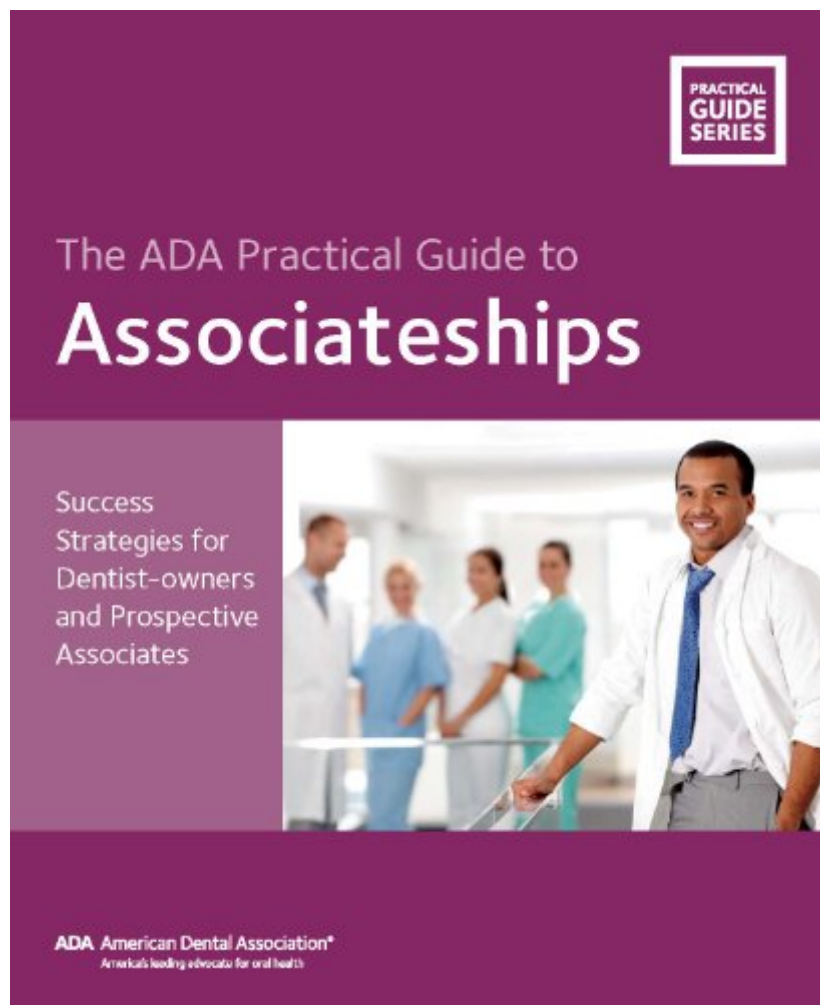


The book was found

The ADA Practical Guide To Associateships: Success Strategies For Dentist-owners And Prospective Associates (The ADA Practical Guide Series)



Synopsis

Thereâ€™s more than meets the eye to building a successful associateship. This practical guide offers strategies for tackling both logistical issues â€“ such as the type of associate arrangement, compensation, contract terms, and buy-ins â€“ and intangible ones, including interpersonal considerations and compatibility, developing a practice philosophy, and conducting a goals assessment. Ideal for either adding or becoming an associate, this valuable book explains:

- Common contract provisions, including compensation; sick leave, disability pay, and other benefits; restrictive covenants and nonsolicitation provisions; financing and income distribution; provisions for dissolution; and many more
- Differences between an employee and an independent contractor, including financial, interpersonal, and tax considerations
- The phased buy-in/buy-out process
- Considerations for the dentist who is thinking about joining a large group practice

Also includes worksheets for cash flow, break-even and associate compensation analyses, as well as a sample associateship contract.

Table of Contents

Chapter 1: Associateships in General

Reasons to Become an Associate

Reasons to Add an Associate

Structures of Associateship Arrangements

Potential Problems

Types of Associate Arrangements

Chapter 2: Adding an Associate

Long-range Planning

Personal Assessment

Practice Assessment

Typical Features of Associate Agreements

Defining Factors of a Prospective Associate

Recruitment

General Considerations

Management Considerations

Interpersonal Considerations

Financial Considerations

Making the Decision

Chapter 3: Becoming an Associate

Is Associating for You?

Recommended Steps for Becoming an Associate or Entering a Time-share/Solo Group Agreement

What Type of Associateship Arrangement is Best for You?

Financial Considerations for Associate Arrangements

Control Considerations

Restrictive Considerations

Availability Considerations

Considerations Relating to an Associateship in a Large Group Practice

Chapter 4: Locating Candidates and Associateship Opportunities

Traditional Sources

Sample Advertisements

Sample Associate Dentist Job Description

Web-based Resources

Social Media

Making Contact

Sample Curriculum Vitae (CV)

Chapter 5: Candidate or Associateship Evaluation

Initial Screening

Comprehensive Evaluation

Issues for Prospective Associates

Specialty Care

Terms of the Contract

Issues for Prospective Associates and Group Practices

Issues for Dentist-owners

Chapter 6: Financial Compensation

Determining a Fair Level of Compensation

Who Pays Whom?

Compensation Methods

Compensation Examples

Phased Buy-ins and Buy-outs

Other Financial Compensation Considerations

Break-even Analysis for an Associateâ€™s Production

Chapter 7: Contractual Considerations

The Importance of a Written Contract

Classification Indicators

Employee or Independent Contractor?

Taxes, Social Security and Related

MattersCommon Contract ProvisionsIndependent Contractor Sample ProvisionsTime-share/Solo
Group Sample ProvisionsSample Agreements

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